GUTHRIE 2004 ANNUAL COUNTY PROFILE

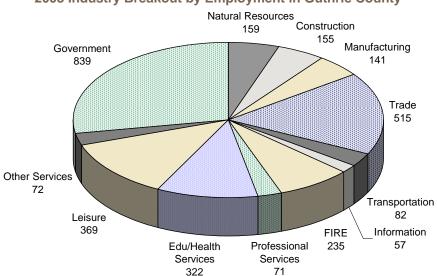
Executive Summary

As of 2003, Guthrie County's largest private sector was Trade, representing 17.07 percent (515) of the county's total covered employment of 3,017. The county's total employment decreased by 1.50 percent since 2002, but the average annual wage increased by 6.66 percent to \$23,339 for all industries.

Guthrie County's average weekly wage for all industries was \$449 for 2003. This was an increase of 6.65 percent since 2002. The highest average weekly wage for a private sector was Finance, Insurance & Real Estate, averaging \$876 with gross total wages of \$10.7 million. This sector also had the largest percentage increase in average weekly wage of 33.54 percent (\$220) between 2002 and 2003.



2003 Industry Breakout by Employment in Guthrie County



Note: Government includes public education and health institutions

Ten Largest Employers by Employment Based on Annual 2003 Employment by Private Industry

Rank	Name of Company	Industry			
1	Rose Acre Farms	Agriculture			
2	Panora/Bayard NRC	Health Services			
3	Sunny Fresh Food	Wholesale Trade			
4	Broker's International USA	Finance and Insurance			
5	The New Homestead	Health Services			
6	Jubilee Foods	Retail Trade			
7	McDonald's	Accom./Food Services			
8	Country View Estates	Health Services			
9	Agri Drain Corp	Manufacturing			
10	Adair Healthcare Center	Health Services			

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Covered Employment (2003)

		%
Total Employment	3,017	0.211
Average Weekly Wage	\$449	76.0 ²
Largest Private Sector: Wholesale & Retail Trade	515	0.21 ³

- ¹ Percent is based on statewide covered employment of 1,404,476
- ² Percent is based on statewide average weekly wage of \$591
- ³ Percent is based on statewide covered sector employment

Census Statistics

		Rank
2003 Population	11,500	69
Growth % since 1990	5.2%	23
2003 Unemployment Rate	3.9%	66
2002 Per Capita Personal Income	\$26,380	43
2000 Median Household Income	\$36,495	49
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Ranking based on Iowa's 99 counties

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Covered Employment and Reporting Units by Industry in Guthrie County

Reporting Units				E	Employment			
2002	2003	% Change		2002	2003	% Change		
346	346	0.00%	Total All Industries	3,063	3,017	-1.50%		
303	302	-0.33%	Private Business	2,217	2,179	-1.71%		
8	8	0.00%	Ag/Natural Resources & Mining	171	159	-7.02%		
33	32	-3.03%	Construction	149	155	4.03%		
11	8	-27.27%	Manufacturing	131	141	7.63%		
71	70	-1.41%	Trade	532	515	-3.20%		
30	30	0.00%	Wholesale Trade	233	236	1.29%		
41	40	-2.44%	Retail Trade	299	279	-6.69%		
18	21	16.67%	Transportation & Utilities	82	82	0.00%		
11	10	-9.09%	Information	82	57	-30.49%		
42	42	0.00%	Finance, Insurance, and Real Estate	233	235	0.86%		
27	30	11.11%	Professional & Business Services	55	71	29.09%		
24	25	4.17%	Education & Health Services	329	322	-2.13%		
34	32	-5.88%	Leisure & Hospitality	379	369	-2.64%		
26	25	-3.85%	Other Services	74	72	-2.70%		
43	44	2.33%	Government	846	839	-0.83%		
8	8	0.00%	State	27	27	0.00%		
28	29	3.57%	Local	753	746	-0.93%		
7	7	0.00%	Federal	66	66	0.00%		

QUICK FACTS

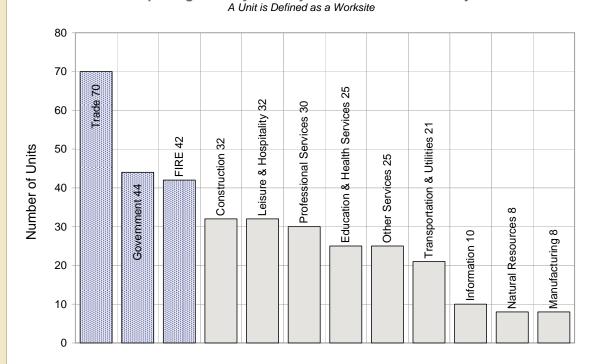
Guthrie County's Largest Industries by Worksites

Wholesale & Retail Trade 70

> Government 44

Finance, Insurance, and Real Estate 42

Reporting Units by Industry in 2003 in Guthrie County



Trade - Wholesale & Retail Trade F.I.R.E. - Finance, Insurance, & Real Estate;

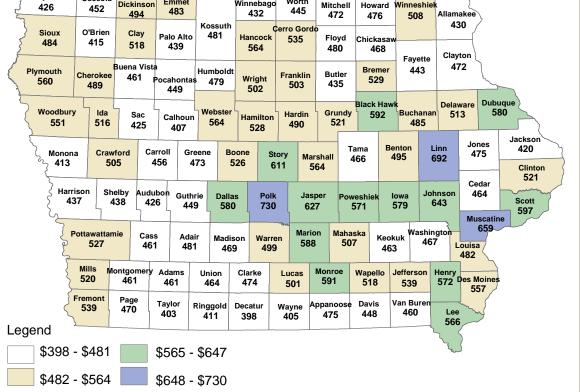
Natural Resources - Agriculture, Natural Resources, & Mining.

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Average Annual and Weekly Wage by Industry in Guthrie County

Average Annual Wage			е			Average Weekly Wage			
2002		2003	% Change		2002		2002 2003		% Change
\$ 21,881	\$	23,339	6.66%	Total All Industries	\$	421	\$	449	6.65%
\$ 21,494	\$	23,359	8.68%	Private Business	\$	413	\$	449	8.72%
\$ 26,310	\$	27,224	3.48%	Ag/Natural Resources & Mining	\$	506	\$	524	3.56%
\$ 32,021	\$	31,203	-2.55%	Construction	\$	616	\$	600	-2.60%
\$ 30,961	\$	29,146	-5.86%	Manufacturing	\$	595	\$	561	-5.71%
\$ 19,607	\$	20,965	6.93%	Trade	\$	377	\$	403	6.90%
\$ 25,992	\$	27,958	7.56%	Wholesale Trade	\$	500	\$	538	7.60%
\$ 14,630	\$	15,051	2.87%	Retail Trade	\$	281	\$	289	2.85%
\$ 31,425	\$	32,755	4.23%	Transportation & Utilities	\$	604	\$	630	4.30%
\$ 23,114	\$	24,805	7.32%	Information	\$	445	\$	477	7.19%
\$ 34,100	\$	45,550	33.58%	Finance, Insurance, Real Estate	\$	656	\$	876	33.54%
\$ 23,101	\$	22,757	-1.49%	Professional & Business Services	\$	444	\$	438	-1.35%
\$ 17,801	\$	18,605	4.52%	Education & Health Services	\$	342	\$	358	4.68%
\$ 8,157	\$	8,579	5.17%	Leisure & Hospitality	\$	157	\$	165	5.10%
\$ 17,030	\$	17,392	2.13%	Other Services	\$	327	\$	334	2.14%
\$ 22,894	\$	23,257	1.59%	Government	\$	440	\$	447	1.59%
\$ 30,230	\$	29,797	-1.43%	State	\$	581	\$	573	-1.38%
\$ 21,857	\$	22,202	1.58%	Local	\$	420	\$	427	1.67%
\$ 31,722	\$	32,513	2.49%	Federal	\$	610	\$	625	2.46%





QUICK FACTS

Average Weekly Wage Comparisons

Guthrie \$449

Rank Among All 99 Iowa Counties -78-

> Statewide \$591

> > Nation* \$726

* preliminary data

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

CONTACT INFO

Iowa Workforce Development, Employment Statistics Bureau

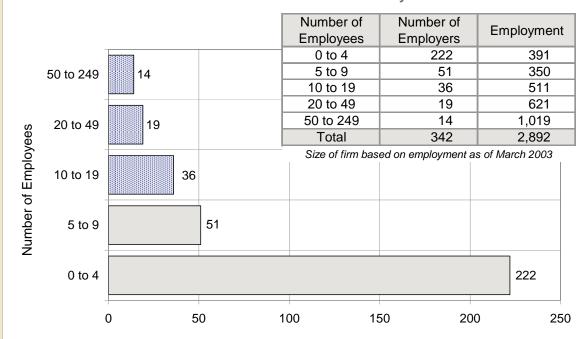
1000 E Grand Ave Des Moines, IA 50319

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Equal opportunity employer/ program. Auxiliary aids and services are available upon request to individuals with disabilities.

> TTY 515-281-4748; 1-800-831-1399

2003 Size of Firm in Guthrie County



Number of Employers



PENALTY FOR PRIVATE USE \$300 OFFICIAL BUSINESS

IOWA WORKFORCE DEVELOPMENT 1000 East Grand Avenue Des Moines, lowa 50319-0209

